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SUBJECT: REVIEW OF INCOMES POLICY AGREEMENT

REF: HELSINKI 0210

1. SUMMARY: THE REVIEW OF LAST JANUARY'S ONE-YEAR INCOMES POLICY AGREEMENT WHICH WAS CALLED FOR BY THE TERMS OF THE AGREEMENT (REFTEL) WILL TAKE PLACE IN THE LAST WEEK OF SEPTEMBER.
PRIOR TO THE FALL OF THE MIETTUNEN GOVERNMENT SEPTEMBER 17
THE REVIEW WAS SHAPING UP AS LITTLE MORE THAN A CHANCE FOR THE PARTIES CONCERNED TO EXPRESS THEIR VARYING VIEWS ON THE STATE OF THE ECONOMY BEFORE THE NEXT ROUND OF DISCUSSIONS ON A NEW AGREEMENT. NOW, WITH THE POLITICAL SITUATION UNCERTAIN, THE REVIEW XOULD SET THE STAGE FOR LABOR MARKET CONFRONTATION. END SUMMARY.

2. THE REVIEW CLAUSE INTRODUCED LAST JANUARY INTO THE AGREEMENT BY PRIMIN MIETTUNEN AS A COMPROMISE IS PURPOSELY VAGUE, CALLING FOR AN EXAMINATION OF PRICE DEVELOPMENTS DURING THE AGREEMENT PERIOD BUT MAKING NO MENTION OF WAGES. ALTHOUGH THE EXAMINATION PROCESS IS COMMONLY DESCRIBED AS NEGOTIATION, THERE IS NO LEGAL BASIS FOR REOPENING THE WAGE QUESTION DURING THE LIFE OF THE LIMITED OFFICIAL USE

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AGREEMENT. HOWEVER, SOME LABOR SPOKESMEN HAVE CLAIMED

THAT THE PROJECTED 11 PERCENT PRICE RISE (CONTAINED WITH THE 5 PERCENT TARGET AT THE OUTSET OF THE AGREEMENT) REQURIES A WAGE ADJUSTMENT, AND IT APPEARS THAT THE COMMUNISTS IN PARTICULAR MAY DECIDE TO MAKE A POLITICAL ISSUE OF IMMEDIATE COMPENSATION FOR INFLATION.

3. DESPITE THE EMPHASIS ON PRICE INCREASES, THERE IS A GOOD CASE THAT ACTUAL WAGE INCREASES AND WAGE DRIFT TO DATE HAVE EQUALED OR EXCEEDED THE PRICE RISE, EMPLOYER FEDERATION (STK) FIGURES SHOWN TO THE EMBASSY MAKE THIS POINT AND ALSO DEMONSTRATE A SIGNIFICANT DROP IN PRODUC-TIVITY IN RELATION TO WAGE COSTS AND A RESULTANT DECLINE IN THE FINNISH COMPETITIVE POSITION WITH OTHER EXPORTING COUNTRIES. THE POINT CONCERNING EXPORT COMPETITIVENESS HAS BEEN WELL TAKEN BY THE MAJOR LABOR CONFEDERATION (SAK), WHOSE SOCIAL DEMOCRATIC LEADERS HAVE NOTED IT PUBLICLY, WHILE CONCEDING TO US IN PRIVATE THAT WAGE INCREASES ARE NOT WARRANTED BEFORE THE XPIRATION OF THE CURRENT AGREE-MENT. SOCIAL DEMOCRATIC PARTY SECRETARY SUNDQVIST HAS BEEN MORE EXPLICIT. TELLING EMBOFFS THAT CURBING INFLATION IS THE COUNTRY'S NUMBER ONE PRIORITY FOLLOWED BY FULL EMPLOYMENT-- GIVING LITTLE SUPPORT TO WAGE INCREASES, WHICH HE SAID HAVE EXCEEDED THE GUIDELINES OF THE AGREEMENT.

4. THE SOCIAL DEMOCRATIC LINE WAS SPELLED OUT IN A SEPTEMBER 16 ARTICLE IN PARTY PAPER DEMARI SHORTLY AFTER RELEASE OF THE AUGUST CONSUMER PRICE INDEX, WHICH WAS LESS INFLATIONARY THAN HAD BEEN FEARED FOLLOWING THE END OF PRICE CONTROLS IN JULY.

UNDER THE HEADLINE

"AVERAGE REAL INCOME LEVEL REMAINS UNCHANGED," THE FRONT-PAGE STORY SAID THAT SOON-TO-BE-PUBLISHED REPORTS OF THE GOVERNMENT-APPOINTED INCOME POLICY REVIEW COMMITTEE AND THE STK-SAK WORKING GROUP SHOW THAT EARNINGS OF INDUSTRIAL WORKERS WILL INCREASE BY 11 TO 12 PERCENT DURING THE AGREEMENT PERIOD, WITH EVEN HIGHER INCREASES IN OTHER SECTORS. THE BRIEF ARTICLE ADDED THAT DESPITE THE SLOWING-DOWN OF INFLATION FINLAND'S EXPORT COMPETITIVENESS HAS WEAKENED AND THAT THE EMPLOYMENT SITUATION LIMITED OFFICIAL USE

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DEPENDS EXTENSIVELY ON THE DEVELOPMENT OF EXPORTS.

5. THE COMMUNISTS DISSENT FROM THIS VIEW THAT NOW IS A TIME FOR RESTRAINT IN WAGE DEMANDS, AND WITH THE END OF SOCIAL DEMOCRAT-COMMUNIST COOPERATION IN GOVERNMENT THERE APPEARS LITTLE PROSPECT FOR CONTINUATION OF THE UNITED SAK POSITION WHICH CHARACTERIZED THE JANUARY AGREEMENT. THE DEPARTURE FROM THE SCENE OF THE GOVERNMENT AND

PRIME MINISTER RESPONSIBLE FOR THE CURRENT AGREEMENT HAS ALSO REMOVED A KEY FACTOR FOR HARMONY AMONG LABOR MARKET FORCES. WITH THE FORMATION OF A NEW GOVERNMENT STILL IN DOUBT AND MUNICIPAL ELECTION CAMPAIGNS UNDERWAY, THE REVIEW PRESENTS AN OPPORTUNITY FOR THE COMMUNISTS TO ENGAGE IN POLICICALLY-MOTIVATED STRIKES AND OTHER ACTIVITIES IN APPEAL FOR WORKER SUPPORT. SOCIAL DEMOCRATS WITHIN THE LABOR MOVEMENT MAY FEEL COMPELLED TO MAKE SOME CONCESSIONS TO COMMUNIST DEMANDS IN ORDER TO MAINTAIN THEIR OWN SUPPORT. AT ANY RATE, THE REVIEW WILL QUITE LIKELY BE INCONCLUSIVE, EMPHASIZING RATHER THAN RESOLVING LABOR-MANAGEMENT DIFFERENCES AS THE NEW BARGAINING ROUND APPROACHES LATER IN THE YEAR.

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